

REQUIREMENT	REASON		SCORE	TENDER			
				A	B	C	D
Policies & Performance							
Able to produce previous years accounting statements	To ensure company is solvent		Pass/Fail	Not provided	Pass	Pass	Pass
A copy of certificate/s for Public Liability, Product Liability and Professional Indemnity insurance	To demonstrate adequate insurances in place		Pass / Fail	Not provided	Pass	Pass	Pass
Health and Safety procedures	To ensure safety of public and contractors		Pass / Fail	Not provided	Pass	Pass	Pass
Environmental commitments	To ensure authority obtains acceptable sustainability requirements		5	0 (not provided)	5	5	5
Equal Opportunities Policy	To demonstrate company is committed to promoting diversity		5	0 (not provided)	5	5	5
Supply case studies / references	To demonstrate relevant experience and acceptable service standards	Technical Capabilities	Pass / Fail	0 (not provided)	Pass	Pass	Pass
Pricing		Excluding VAT		£ 10,580.00	£ 15,513.08	£ 12,118.32	£ 19,200.00
Points assessed against average as a percentage	Average Price (25 points)	£ 14,352.85	50	32	23	29	17
Total cost assessed over expected lifetime of product	To ensure value for money based on annual cost			Not provided	25 year service life guarantee	12 month warranty	10 year guarantee
Details of any expected ongoing maintenance costs (including a list of spare parts / prices / delivery times)	To ensure authority is aware of any ongoing obligations and repair costs		10	Not provided	10	10	10
Costing broken down into removal / supply / installation	To ensure labour is costed appropriately		Pass / Fail	Pass	Pass		Fail (manufactured on site price is all in)
Payment Terms	To assess financial risk to authority		Pass / Fail	Not provided	50% of the materials including VAT upfront, balance 7-10 days prior to installation, labour will be invoiced upon completion.	payment on completion	25% deposit, 75% payment on completion
Quality & Project Delivery							
Quality Assurance Processes	To ensure quality fencing is purchased	Details of standards	10	Not provided	10	10	10
Warranty length / terms & conditions	To demonstrate commitment to quality		10	Not provided	10	1	5
After sales service	To ensure problems can be rectified		5	Not provided	5	5	5
				Not provided	7-8 weeks for manufacture, 9-10 days installation	5-6 weeks, 4-5 day install	8-10 week lead time, 7-10 day installation
Anticipated lead times for project commencement & completion timescales	To ensure project is delivered on time		5	Not provided	4	5	3
Total Score			100	32	72	65	57